

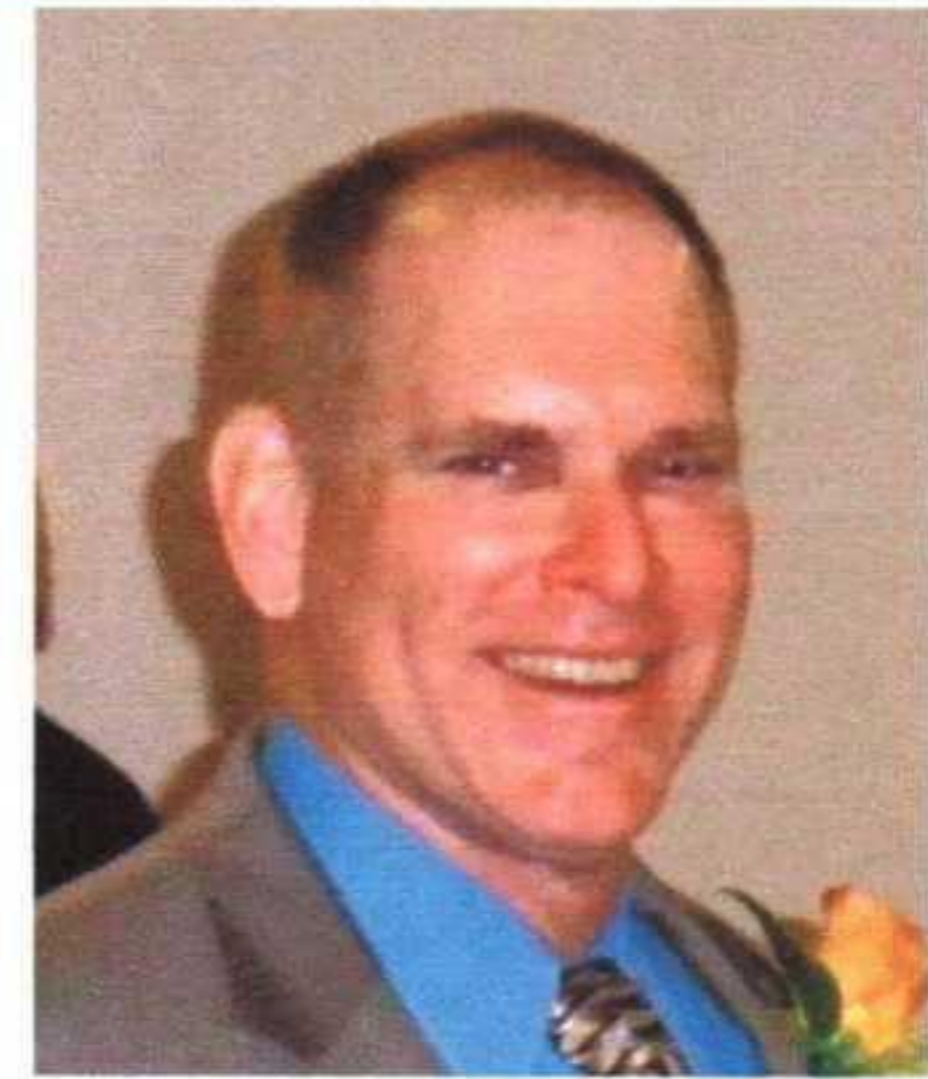
Michael Zugmaier

Hennenfent Farm Management & Realty, LLC

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Education: University of Missouri, BS College of Agriculture (CAFNR)

Washington University St. Louis MS, Physics

St Louis University , Juris Doctorate

Professional Exp.: Joined Hennenfent Farm Mgmt & Realty, LLC 2010

Real Estate Broker's License 2010

Management Consultant – Corporate Strategic Planning – guided corporations through processes of evaluation, preparation, and execution of long-range planning using participative bottom-up approach 2006-2010

Manager New Business Development - Cobham, PLC: Davenport IA - led teams for identification, development, and acquisition of new technologies and products. Merger, Acquisitions, and Partnership Development. Primarily industries – Defense, Medical, Optics, and Gas Generation. 1997-2006

Business Development Consultant: Los Angeles & St. Louis - mentored companies seeking to enter new or expand share of existing markets; trained management and workforces in advanced productivity methodologies, provided services for originating and relocating manufacturing facilities. 1984-1997

Small Business Owner / Manager– Seals Inc / Astro Engineering , St Louis, MO – Industrial Distributor, Service and Repair Machine Shop specializing in large rotating equipment for municipal utilities power generation, petro-chemical, refining, and nuclear equipment.

Real Estate

Provided economic development services to multi-national clients assuring confidentially, while developing projects including site selection, negotiating incentives, and providing acquisition services. Focused on manufacturing / production facilities and following the projects through with: community relations, workforce development, educational training programs, and identification / qualification of supply chain options and services including local and regional vendor recruitment.

Community Activities: Immaculate Conception Church - Member

Monmouth Rotary Club #3234 – Service Projects Chairperson

Monmouth Business Council – Beautification Committee Chair

Veteran – USMC / US Navy